



HP Services Accelerate Move to Hybrid Delivery Environment

Overview

In an [Instant-On Enterprise](#), value is designed, built and delivered in the form of technology-enabled services that allow businesses and governments to choose the best delivery option, including on-premise, hosted and cloud services. [HP Hybrid Delivery](#) services enable clients to do just that – select the best method of delivery for their organization, tuned to their environment.

Support for a private cloud environment

[HP CloudSystem](#) is a complete, integrated platform that enables enterprises and service providers to build and manage services across private, public and hybrid cloud environments. It integrates and automates system management, servers, storage, networking and security to accelerate business processes and reduce time to revenue.

[HP Support Services for CloudSystem](#), part of HP Solution Support, provide single point of accountability with integrated hardware and software support, 24/7 coverage, proactive problem prevention, accurate problem diagnosis and interactive support portals and automated HP Remote Support. As a result, clients can shift IT resources from trouble shooting to innovation, and improve their ability to quickly respond to changing client and business demands.

Increased functionality of private clouds

Delivered by HP consultants, [HP CloudStart](#) is a pre-architected starter solution for HP CloudSystem that enables clients to deliver private cloud services within 30 days.

HP CloudStart extends the capabilities of HP CloudSystem to help clients define initial private cloud services, implement internal costing and chargeback, and comply with clients' existing security and backup policies. New functionality automates deployments of basic applications, compliance monitoring and patch management in a private cloud. This allows clients to realize the benefits of cloud computing in a compressed

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Cloud Education Services

HP also offers a series of online and face-to-face [cloud courses](#) – HP CloudSystem curriculum that provides clients with knowledge and change management support to quickly realize the full potential of their cloud technology investments and improve agility with [HP Converged Infrastructure](#) technologies.

Pricing and availability

Pricing varies according to location and implementation.

HP DISCOVER attendees are eligible to save 50 percent off enrolment in HP's scheduled courses. All education services classes offered in the United States and Canada through Dec. 31, 2011 qualify for this offer and registration must be completed by July 15, 2011. More information is available at <http://www.hp.com/education/services/discover>.

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