



## Paul Miller

Vice President, Systems and Solutions,  
Enterprise Servers, Storage and Networking  
Hewlett-Packard Company

---

Paul Miller is vice president of Systems and Solutions for Enterprise Servers, Storage and Networking (ESSN) at HP. Under Miller's direction, the organization is responsible for developing the AppSystems and Virtual Systems portfolio of turnkey, performance-optimized appliances and solutions. These solutions are based on HP and partner applications software and extend to the application the HP Converged Infrastructure strategy – the company's approach for next-generation data centers that enables customers to increase agility, lower costs of operations and drive innovation into their businesses. The AppSystem portfolio includes the Vertica Real Time Analytics appliance, Microsoft SQL Server appliances and SAP HANA.



Previously, Miller was vice president of worldwide marketing for ESSN at HP, a role in which he promoted the HP Converged Infrastructure portfolio and strategy across multiple business units. He also served as vice president of Marketing for Industry Standard Servers (ISS) and HP BladeSystem, spearheading the marketing strategy for the fastest growing division in ESSN. Under Miller's leadership, HP extended its x86-based HP ProLiant market share leadership into new categories with HP's bladed architectures and Virtual Connect networking, which are the cornerstone of the company's Converged Infrastructure strategy.

Miller has more than 20 years of experience in the high-tech industry. Prior to joining HP, he held positions at IBM in mechanical engineering, software development, sales, management, planning and strategy.

Miller earned a bachelor's degree in mechanical engineering from the University of Wisconsin and a master's degree in business administration from the University of California at Berkeley's Haskins School of Business, with a dual emphasis in marketing and finance.